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Agenda Item No: 23

Procurement Annual Report April 2022- March 2023

# **Purpose of Report**

The Associations procurement strategy is intended to ensure our compliance with the procurement (Scotland) Act 2014 and the following statutory guidance and regulations:

- Addressing fair working practices, including the real living wage, in procurement (Scottish Procurement Policy Note SPPN 1/2015 Scottish Government)
- The Public Contracts (Scotland) Regulations 2015
- The Procurement (Scotland) Regulations 2016
- Guidance under the Procurement Reform (Scotland) Act (Scottish Government, March 2016)

Our Strategy sets out how we will direct our external spend on goods, services and works to meet statutory and good practice requirements, to achieve savings and to deliver wider local economic, environmental, and social benefits for our community.

# Background

The Association is a 'contracting authority' for the purposes of the Public Contracts (Scotland) Regulations 2015 ("the 2015 Regulations") and the Procurement Reform (Scotland) Act 2014 ("the Act"). The 2015 Regulations specify legal procedures which the Association must follow when buying supplies (at or above the value of £213,477 (Indicative value excluding 20% VAT £177,897), services (at or above the value of £213,477 (Indicative value excluding 20% VAT £177,897)) and works (at or above the value of £5,336,937 (Indicative value excluding 20% VAT £4,447,447))<sup>1</sup>.

In broad terms, the Act introduces a degree of regulation for certain procurements which are below the financial thresholds of the 2015 Regulations. As a result, all Association procurement requirements for services and supplies above  $\pm 50,000$  in value and all Association procurement requirements for works above  $\pm 2$  million<sup>2</sup> shall now be 'regulated contracts' for the purposes of the Act.

The 2014 Act places several general duties on contracting authorities regarding their procurement activities and contains some specific measures aimed at promoting good, transparent and consistent practice in procurement processes. Our Procurement Strategy was reviewed by the Development Sub Committee in May 2023. This report will provide information to the Board on its regulated procurement activities which took place last year and this current year and will project future procurement over the next financial year.

All procurements, regulated or otherwise, are implemented in accordance with the Association's Procurement Strategy, Policy and Procedures which are, in turn, aligned to the current procurement legislation and directives.

<sup>&</sup>lt;sup>1</sup> These financial thresholds (which are inclusive of VAT) changed on 1 January 2022 and to be valid for 24 calendar months thereafter (until the end of 2024).

<sup>&</sup>lt;sup>2</sup> The value is for the whole life of the contract, not simply an annual expenditure and is net of VAT.

# **Development Services**

As of 1 April 2023, a number of Frameworks were in place for Development. We can call off from these frameworks to deliver development projects.

# Consultant Framework (Ayrshire) 2020-2024

Architects	Engineering Services
MAST	Clancy Consulting
Anderson Bell Christie	Dougall Baillie associates
Collective Architecture	Cowal Design Consultants
QS/Employers Agent Service	Principal Designer Services
Armour Construction Consultants	TCS Construction Consultants
NBM Construction Consultants	Armour Construction Consultants
MB Langmuir & Hay	Brown & Wallace

# Consultant Framework (Dumfries & Galloway) 2021-2025

Architects	Engineering Services
Robert Potter & Partners	Clyde Design Partnership
MAST	Clancy Consulting
Anderson Bell Christie	Asher Associates

QS/Employers Agent Service	Principal Designer Services	
TCS Construction Consultants	Robert Potter & Partners	
Armour Construction Consultants	TCS Construction Consultants	
MB Langmuir & Hay	McGowan Miller	

## Contractor Framework (Ayrshire & Dumfries & Galloway) 1 December 2019 - 30 November 2023

Lot 1 Smaller Projects Ayrshire	Lot 2 Smaller Projects Dumfries & Galloway
Ashleigh	Ashleigh
• CCG	• CCG
McTaggart	Stewart & Shields
Lot 3 Larger Projects Ayrshire	Lot 4 Larger Projects Dumfries & Galloway
Ashleigh	Ashleigh
• CCG	• CCG

Some of these frameworks are coming to an end.

CUNNINGHAME HOUSING ASSOCIATION LTD			
There will be a Special Board of Management Meeting on	CONFIDENTIAL		Agenda
Thursday 23 <sup>rd</sup> November 2023 at 2.15 pm			Item
Held at Quayside Offices, Marina Quay, Dock Road,	NON-CONFIDENTIAL	$\checkmark$	No: 23
Ardrossan, KA22 8DA			

A decision will require to be made, based on the number of projects we will be delivering, whether we undertake a full framework exercise again as there are other options for procurement, other Frameworks we can utilise, without having to undertake a procurement exercise ourselves.

Presently, most of the current projects have been procured using the FA's which are already in place.

#### 2022/23 - Summary of procurement undertaken

#### Development

Negotiated Design & Build Contract - Connect Modular Contract Value £15.8m Start date July 2022

Garven Road Consultant appointments Call off from Consultant Framework

#### Corporate/General

Legal Services Tender (Lots 1 & 3) - Harper Macleod Contact start date 19 July 2022 (3-year term + 1 year extension) Contract end date 19 July 2025

Legal Services Tender (Lot 2) - Taylor & Henderson Contact start date 19 July 2022 (3-year term + 1 year extension) Contract end date 19 July 2025

#### Repairs & Maintenance

The majority of maintenance work carried out by the Housing Association is now carried out by our own Direct Labour Organisation (DLO) Direct Works. This has dramatically reduced the number of contracts we procure through OJEU Public Contracts Scotland or Framework Agreements in accordance with regulations.

As of 1<sup>st</sup> April 2023 a number of Frameworks and contracts were in place.

Measured Term Contracts Gas Service and Maintenance Kitchen Supply Contract Grounds Maintenance	James Frew Ltd JTC Furniture Group John O'Conner Grounds Maintenance Ltd
Fixed Price Contracts External Painting	The Trident Group
EWI Dalry Swedish Timber Houses	Warmworks

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In March 2023 we entered into a Professional Service Short contract with Warmworks Scotland to help deliver a Scottish Government enabled project under Social Housing net zero carbon grant funding. The contract sum was in the amount of £2,030,195.98+ repair elements. Warmworks secured the contractor on our behalf, Insulated Render Systems Scotland Ltd, via the Excel Framework.

All other procurements and contract awards in this year were either below current thresholds, in compliance with current contractor and consultant Framework agreements, and in adherence with the Association's procurement policies and procedures.

Community benefits form part of contract awards, and opportunities are agreed and put in place on a contract-by-contract basis.

## Summary of procurement in 2023/24

Cyclical external painting - Value £360,000 Timescale March 2024 PfH Framework Agreement Year 1

Ayrshire Contractor Framework 2019-2024- appointment of Ashleigh Scotland Limited (new build development) Garven Road, Stevenston Value £3.9m Contract start date 18 August 2023

## Summary of procurement we expect to undertake in the next 2 years

## 2024/25

- Appointment of new build project at Eastriggs to Ashleigh Scotland Limited- Value £16m-Contractor Framework (Dumfries & Galloway)
- Cyclical external painting Value c£360,000- PfH Framework Agreement 1 year
- Procurement of Internal Auditor services c.£80,000- to be advertised on PCS.
- Giffice cleaning contract = Value c.£80,000- to be advertised on PCS.
- Appointment of main contractor for delivery of a 14 unit development at Collin, Dumfries- Value c.
  £3m Negotiated contract with landowner.
- Kitchen supply contract Value £180,000 December 2024 PfH Framework Agreement 3 year contract
- Ground maintenance contract Value c.£240,000 Framework Agreement Fusion 21
- Appointment of Gas servicing & Maintenance Contract Value c. £504,000- tendered through PCS [5 year term]

# 2025/26

- Appointment of new build project at Halcrow, Gretna to Ashleigh Scotland Limited- Value £16m-Contractor Framework (Dumfries & Galloway)
- Cyclical external painting Value £360,000 March 2025

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# **Community Benefits**

These form part of contract awards and opportunities are agreed and put in place on a contract by contract basis.

# Fair Work First

All regulated procurement tenders are assessed on their fair working practices. This is stated within our Procurement Strategy as follows:

We expect those we contract with to adhere to the Scottish Government Statutory Guidance addressing fair work practices, including the living wage.

In particular, we expect those we contract with to have in place policies which describe how they adopt fair working practices for all workers engaged on delivering the contract.

The Association should apply the expanded Fair Work First criteria in all procurement processes, where relevant and proportionate to do so.

# Summary

We will ensure that we adhere to the following procurement principles over the course of the coming year:

- We will continue to ensure that each regulated procurement reflects best practice.
- We became members of Scotland Excel earlier this year and we will utilise their expertise to review processes and take on board any further procurement learning points they can identify.
- We will apply the Scottish Government's Housing Network project evaluation tool to new build projects to ensure that we are benchmarking our costs and ensuring that value for money is being achieved wherever possible.
- We will actively engage with potential suppliers regarding desired community benefits to encourage their delivery in regulated contracts and call offs from individual frameworks.
- We will seek to widen the pool of potential smaller contractors and suppliers.
- We will publish and maintain the contracts register on our website to ensure easy access.
- Fraud prevention measures will be monitored by the Board of Management in line with our Prevention of Fraud & Corruption Policy CE0034.
- A full list of current and recent suppliers is included within our Entitlements, Payments and Benefits Policy CE0028 available on our website.